DISCUSSION MEET SCORING RUBRIC

(1) OPENING STATEMENT 10 points possible	Award 0-3 points Does not address the problem – is off topic Does not address the importance or relevancy of the problem Makes a "closed" statement that does not allow room for further conversation Does not seem to have a point of view Does not finish in the allotted time	Award 4-6 points Defines the problem Sets the problem in context Makes a statement that leaves some room for further conversation but could be more open Has a general point of view Stays in the given time	Award 7-10 points Clearly defines the problem Conveys the importance and relevancy of the problem Makes an "open" statement that leaves room for further conversation Sets the stage for an interesting conversation with a very clear point of view Uses their time very wisely and stays in the given time
(2) ANALYSIS OF TOPIC OR PROBLEM 20 points possible	Award 0-5 points Does not address the problem or does not remain on topic / wanders / distracts Hasn't done much research or lacks quality facts Doesn't build on other's ideas, only pushes their own Doesn't ask questions to clarify other's ideas Doesn't share relevant personal examples Misinterprets the issue or does not display competency and therefore does not help with problem solving Is unaware of FB policy	Award 6-12 points Identifies the causes of the problem, does not directly address them, but remains on topic Has done research Addresses the ideas of others but does not build upon them – or only drops in information they learned without connecting it to previous ideas and moving the conversation forward Asks some questions to help vet the ideas of others Shares relevant personal examples – maybe slightly off topic Demonstrates knowledge of this problem but not why it exists Is aware of current FB policy	Award 13-20 points Identifies and address the causes of the problem and remains on topic Has thoroughly researched the topic Confidently builds on the ideas of others to contribute to a coherent analysis Asks relevant questions to vet the ideas of others Shares relevant personal examples that add to the conversation Helps ensure thorough analysis before moving to problem solving Is aware of current and relevant FB policy
(3) PROBLEM SOLVING AND IMPLEMENTATION 25 points possible	Award 0-6 points Instead of helping to guide the conversation to a solution, just data drops Offers no plan for a solution or a generic plan like "tell our story" or "educate consumers" Does not identify how Farm Bureau is involved	Award 7-16 points Tries to help lead the conversation to address a solution but misses opportunities to collaborate with the group Has a plan but is missing specificity Farm Bureau is mentioned but is not a crucial piece of the solution	Award 17-25 points Is a leader in guiding the group and the conversation to specific and relevant solutions Generates ideas that contribute to an achievable and specific plan of action to resolve the issue Clearly defines how Farm Bureau is part of the action plan
(4) COOPERATIVE ATTITUDE 15 points possible	Award 0-4 points Does not listen to others – just waits for their turn to talk Cuts others off or simply repeats what others have already said Is rude, defensive or combative when they do not agree with others	Award 5-9 points Contestant listens to others but does not comment specifically on their ideas or tie ideas back to the bigger conversation Is respectful of others Is not rude or defensive when they disagree with others	Award 10-15 points Is an active listener and comments on references or specific ideas mentioned by others tying them back to the bigger conversation Clearly shows grace, courtesy and respect to other participants Shows integrity especially when they do not agree with others
(5) DELIVERY 15 points possible	Award 0-4 points Is boring / mumbling / monotoned Slouches, does not use appropriate gestures or have eye contact Ideas are difficult to understand, or they are not confident in speaking	Award 5-9 points Speaks at an appropriate volume and pace with appropriate tone Uses effective posture, gestures and eye contact Conveys thoughts and viewpoints but could seem overly rehearsed	Award 10-15 points Is interesting to listen to, animated and lively, speaks at an appropriate volume and with a professional and courteous tone Is poised and uses gestures and eye contact that emit respect and professionalism Confidently conveys thoughts and viewpoints clearly
(6) CLOSING STATEMENT 15 points possible	Award 0-4 points Does not accurately summarize the conversation Uses memorized speech that doesn't reflect the content of the conversation Closing statement is forgettable	Summarizes the conversation that happened Uses take-away points from the discussion to help develop a plan Closing statement is memorable	Award 10-15 points Shows that they have actively listened to the conversation in their summary Uses take away points from the discussion to develop relevant, realistic and specific action items and plans for the future Closing statement is memorable and inspires confidence in their ability to work toward a solution